

Sporting Goods Inventory Seasonal Adjustment Checklist

Initial Assessment & Data Gathering Review current inventory levels, sales data from previous seasons, and anticipated demand for upcoming season. Start Date of Assessment Enter date... **Previous Season Sales (Total)** Enter a number... **Current Inventory Level (Total Units)** Enter a number... **Current Season (e.g., Spring, Summer)** Spring Summer **Tall** Winter

Notes on Recent Sales Trends